





Shorter Sharper Assessments A proposal for a CMMIsm Class B assessment method

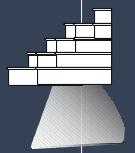
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What is an Assessment?

Compare the development practices in an organization with a reference model
 e.g the CMMI



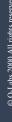
- The purpose could be either.
 - process improvement, i.e.
 Look for strengths, weaknesses and improvement opportunities
 - winning a contract, i.e.
 get a maturity level rating or capability profile





Assessment Principles

- Start with an appraisal reference model.
- Use a formalized appraisal process.
- Involve senior management as appraisal sponsor.
- Focus the appraisal on the sponsors business objectives
- Observe strict confidentiality and non-attribution of data.
- Approach the appraisal collaboratively.
- Focus on follow-on activities and decision-making based upon the appraisal results.





Assessments Class A

- Characteristics
 - Comprehensive, Formal
- Advantages
 - Robust method, Consistent, repeatable results,Objective view
- Team leader qualifications
 - Experienced
- Team size
 - 4-10 + lead assessor
- Effort/person

80 - 120 hours

ARC, V1.0 Aug. 2000





Assessments Class B

- Characteristics
 - Initial assessment, Partial assessment, Self assessment
- Advantages
 - Less comprehensive, Less expensive
- Team leader qualifications
 - Moderately experienced
- Team size
 - 1-6 + lead assessor
- Effort/person

40 - 80 hours

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Assessments Class C

- Characteristics
 - Quick look at specific areas
- Advantages
 - Little training needed
- Team leader qualifications
 - Moderate + novice
- Team size
 - \blacksquare 1-2 + lead assessor
- Effort/person

10 - 20 hours

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Differences between appraisal classes

	Class A	Class B	Class C
Amount of objective evidence	High	Medium	Low
Ratings Generation	Yes	No	No
Resources needed	High	Medium	Low
15504 conformance	Yes	No	No
Team size	Large	Medium	Small
Appraisal team leader requirements	Lead appraiser (LA)	LA or person trained and experienced	Person trained and experienced

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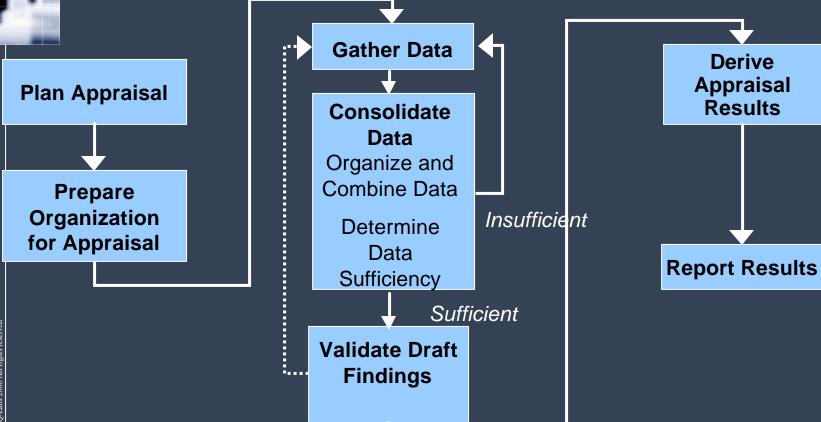


Key differences between appraisal classes

- The degree of confidence in the appraisal outcomes
- The generation of ratings
- Appraisal cost and rating











Gather Data Consolidate Data Plan Appraisal Organize and Combine Data Determine Organization Data Sufficiency for Appraisal Sufficient Prepare Draft Findings

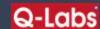
Insufficient

Appraisal Results

Derive

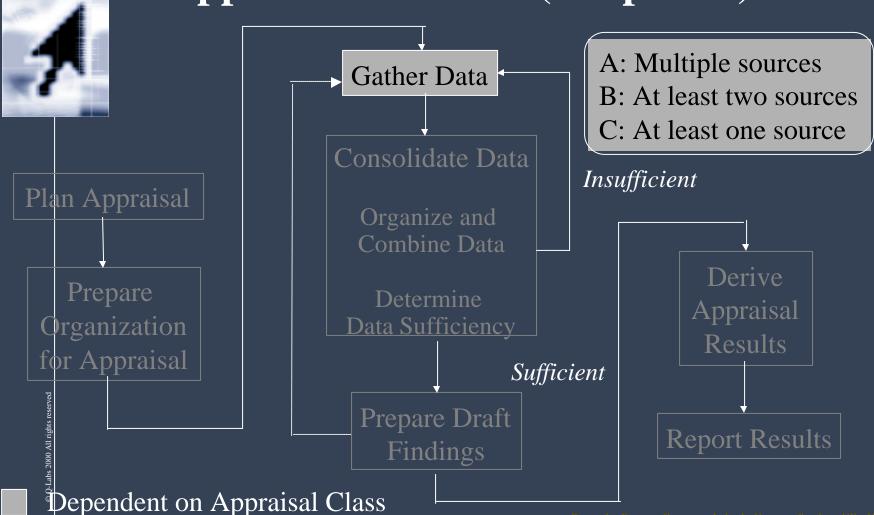
Report Results





Prepare

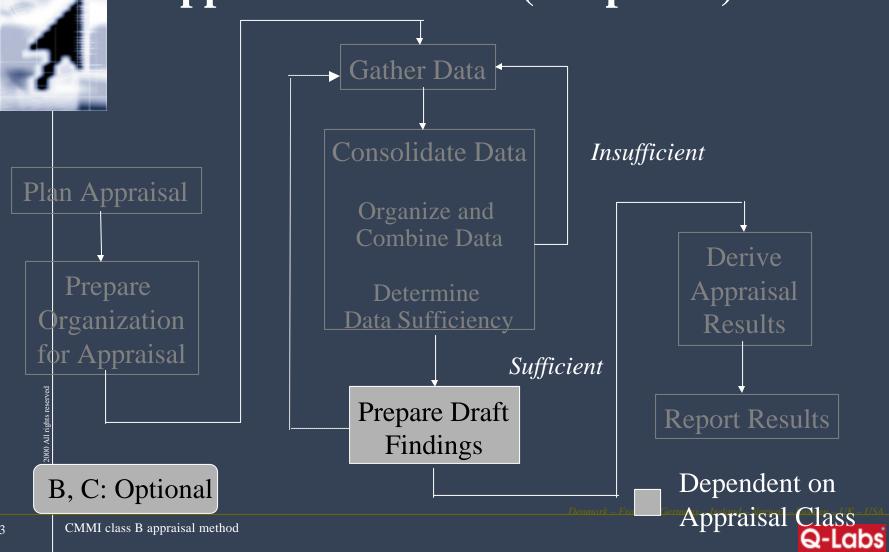


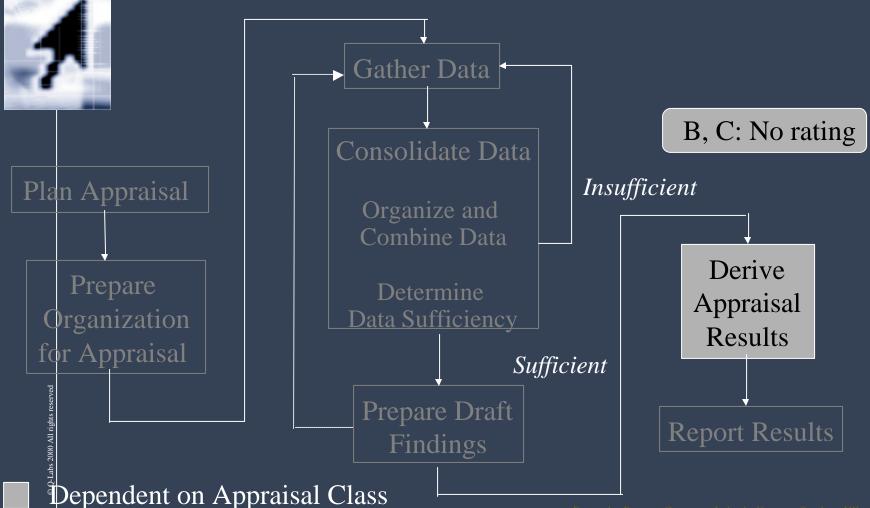


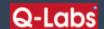


Appraisal Activities (Simplified) A: Consensus, accurate, corroborated, sufficient Gather Data B: Consensus, accurate, corroborated Consolidate Data C: Accurate Plan Appraisal Insufficient Organize and Combine Data Derive Prepare Determine **Appraisal** rganization Data Sufficiency Results or Appraisal Sufficient Prepare Draft Report Results Findings Dependent on Appraisal Class











Checkpointing

A method to:

- Bridge the gap between PI and business
- Focus on those areas which are crucial
 - products
 - **technologies**
 - services
 - **key functions**





Major Characteristics

- Critical areas
- Software Boundaries
- A diverse Team
- Results for Individual Unit
- Aggregated Results for multiple Units





The Checkponting method

Business Objectives focused



Not

Conformance focused







Business performance

External view

Market shares, customer satisfaction

Internal needs exist:
Management of Skills &
Resources, Risks Management

Customers expect that state of the art processes and technologies are employed.

Internal view

Profit and loss, people satisfaction, growth

- to improve competitiveness (productivity)
- to expand market share
- to extend market penetration
- to better support the customers (real need)
- to be more profitable







Sustainable Change Means Focusing on Business Objectives

Business **Assessment Objectives Action Planning** Feedback loop

Changes

Effective

- Project performance
- Customer satisfaction
- Metrics
- Root Cause Analysis





Using the CMMI with a business perspective

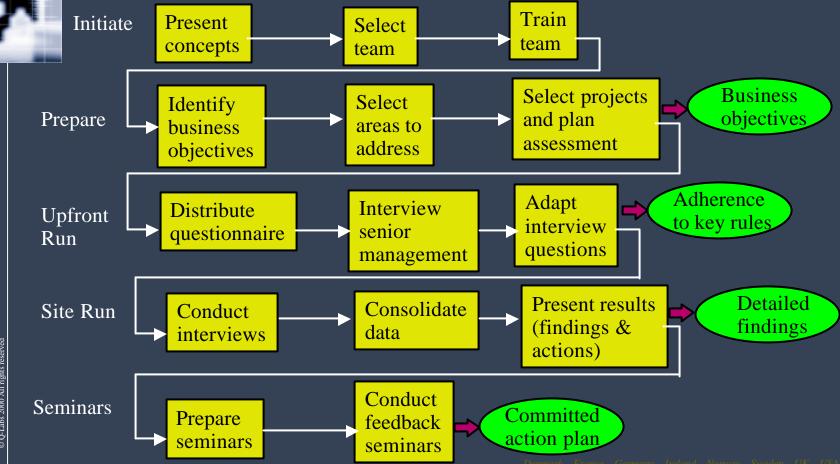
- The gap between the needs expressed in the business goals and the existing state of practices,
- The level of achievement of CMMI PA goals;
- Previous assessment results,
- The appropriateness of the ongoing improvements, (their suitability to business)
- Performance goals, any difficulty or adaptation/modification necessary, possibly some Return on Investment (ROI)
- Trends.







The Checkpointing Process



On site results





Business driver





Appraisal



The expected probability that the existing practices will negatively impact the success of the projects & the business strategy











Senior Management Interviews

- Product
- Quality
- Time to market
- Cost
- Other features







Example Product Questions

- Which units/departments are responsible for selecting and defining the features to be included in a product version?
- Which units/departments are responsible for providing the data/information necessary to make this selection/definition of features?
- Who is responsible for validating that the product definition is consistent with the business goals?
- Which units/departments are responsible for collecting and providing customers feedback and views?
- Which units/departments are responsible for managing product development? e.g. work split, synchronization of activities, allocation of resources, commitments etc.
- Which units/departments are responsible for developing the product and ensuring that it meets the needs?





Quality/cost/TTM example Questions

- Who is responsible for establishing the R&D strategy for meeting the is goal?
- Which units are responsible for performing the work needed to support the strategy?
- Which units are responsible for checking that the output is consistent with the strategy and the goal?
- Which units are responsible for analyzing past experiences and lessons learned?
- Who is responsible for proposing/deciding new technologies, investments, techniques and tools?

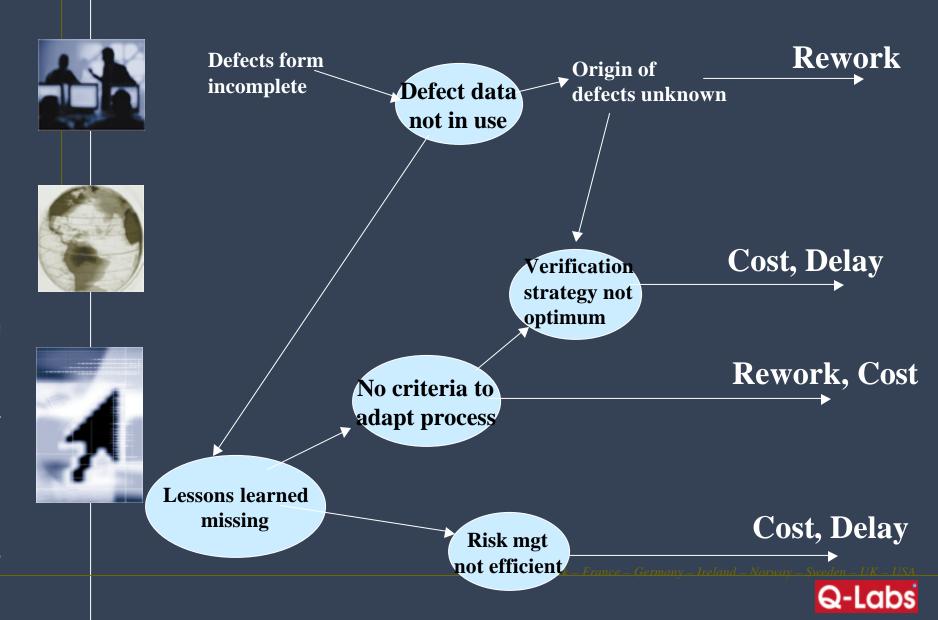




A Final Question

Is there anyone upon whom this unit/department/project is dependent for successfully meeting its goals?







Checkpointing judgment

- Information is consolidated: a project document is presented to explain the process
- Commitments are visible (open discussion)
- Processes have improved (open discussion)
- PA goals are met with qualitatively assessed risks (high/medium/low)
- Consensus is reached among the team members and justified

A certain level of confidence Business performance understood and tracked





Conclusion

- Checkpointing
 - has both a business and process focus
 - makes visible the impact of process weaknesses on the business performance
 - can be used with both the staged and continuous representation

